RESEARCH PROGRAM

My research focuses primarily on the causes of interstate war, foreign policy decision-making, political psychology, and qualitative methodology. I have published articles and/or books on the historical evolution of war; the dynamics of power relationships, including theories of balance of power, power transition, and preventive war; domestic politics and war, including diversionary theory, political oppositions, and audience costs theory; the political economy of war and peace, including the militarization of commercial rivalries and the relationship between economic interdependence and conflict; the psychology of decision-making, including prospect theory and time horizons; qualitative methodology; and the First World War. After briefly summarizing my current research interests, I will summarize some of my earlier research that serves as a foundation, and in the process indicate how I might want to continue that work into the future. Please see my CV for the titles of works cited here and for a more complete list of my publications.

Current Projects

I am currently engaged in a collaborative book project with William R. Thompson on balance of power theory. Building on my earlier solo and collaborative work (2003, 2004, 2005, 2010), we argue that great powers have systematically balanced against hegemonic threats in the modern European system, and perhaps in other autonomous land-based systems, but not in the global maritime system. We test this argument empirically through a statistical analysis spanning the last five centuries. We also analyze how strategic rivalries and geographical proximity affect counter-hegemonic balancing, and the relationship between war and balancing. Emphasizing that the modern European system is historically distinctive, we take preliminary steps toward explaining the puzzle of why balancing has worked to block the emergence of hegemony in European system during the last millennium but not always in other autonomous continental systems (e.g, the Warring States period in ancient China, or ancient Rome).

In a second collaborative project, Thompson and I are revising our 2010 book on *Causes of War*, following our publisher's request to bring it up to date theoretically and historically. We will turn to that once we send the balance of power book off to publishers. I am also long overdue on a contract with Routledge for book of my most influential article-length studies on war, tentatively titled "Analyzing the Causes of War: Power, Politics, and Psychology."

Looking further out into the future, I will also continue to move ahead with my long-term research program on great power wars in the last five centuries of the modern Western

system. I am revising my 1983 war data, with particular attention to (1) refinements in the dates of entry into and departure from the great power system for each of the great powers; (2) the more precise identification of the initiation and termination dates of each of the 55-60 great power wars since 1495 (specified to the day rather than the year); and (3) the question of whether simultaneous or temporally proximate wars should be disaggregated into separate wars. I have assembled detailed historical timelines of each great power war. I have also begun to construct a set of interpretive essays on the causes of each of the great power wars in the modern system, aiming toward a multivolume study of all great power wars since 1495.

Earlier Projects

<u>Historical Evolution of War</u>

My work on the historical evolution of war centers around my 1983 book, *War in the Modern Great Power System, 1495-1975*, along with some shorter studies (1982 and a 2001 paper with Thomas Walker and Martin Edwards). The book describes my data set on great power war over the last five centuries of the modern great power system, provides descriptive statistics, and explains the declining frequency but rising severity of great power warfare. I have also worked with T. Clifton Morgan on war contagion (1986) and on the relationship between the frequency and seriousness of war (1984). In *The Arc of War: Origins, Evolution, Transformation* (2011), William Thompson and I extend the analysis of the evolution of war back eight millennia. We emphasize the coevolution of war, threat perception, political economy, military and political organization, and weaponry from early tribal systems to the contemporary period. I joined in recent debates with Steven Pinker, Joshua Goldstein, and others on the hypothesized decline of interstate war and how to explain it (2013).

Dynamics of Power Relationships

My ongoing research projects on theories of balance of power, power transition, and preventive grow out of my long-standing interest in the dynamics of power in international relations. After my earlier work on alliances (1981), the offense/defense balance (1984), polarity (1985), and hegemonic war (1985), I embarked on a reconceptualization of <u>balance of power theory</u> (2003, 2004). I then joined with William Thompson on a couple of articles (2005, 2010) and more recently on the collaborative project described above.

Balance of power theory is often contrasted with <u>power transition theory</u>. I have highlighted some limitations of power transition theory in my work with Jonathan DiCicco (1999, 2003) and applied the theory to the rise of China (2008). More recently, Andrew Greve and I broaden the theory's central but under-theorized variable of (dis)satisfaction to include status dissatisfaction. We applied the concept to the Sino-

Japanese power transition of the late 19th century (2018). I also worked with Christiaan Bedrij-Arpa on two interrelated papers, which are currently on hold. In one we argue that power transition theory and balance of power theory are actually complimentary, and that they can be integrated into a single model that provides a more complete explanation of great power competition. The other paper goes beyond standard treatments of industrialization as the primary mechanism driving power transitions and focuses on financial revolutions as a historically infrequent but consequential alternative mechanism. We applied our theory to the rise of Britain in the century following the Glorious Revolution of 1688. We also argue that British fears that a French financial revolution would propel France past Britain was an important cause of the French Revolutionary Wars in 1792. I hope to get back to these papers at some point.

In my long-standing research program on preventive war, I clarify the meaning of the concept and specify the conditions under which states are most likely to adopt preventive war strategies (1987, 2008, 2011). I also conduct several historical studies to illustrate different theoretical propositions relating to preventive war. With a co-author I question the argument that democracies do not fight preventive wars in a study of Israel in the 1956 Sinai Campaign (2001/02). I distinguish between revisionist and status quo preventive war strategies and explore the interaction between prevention and preemption in a study of German strategy in 1914. Norrin Ripsman and I examined the mysterious case of why a rapidly rising Germany did not precipitate a preventive war in the 1930s (2007, 2012). We argued that British expectations that the distribution of power would shift in their favor by the late 1930s led them to adopt a "buying time" strategy of appeasement, which we contrast with standard conceptualizations of appeasement (2008). Whereas most of the literature on preventive war looks at the perceptions and calculations of the preventer, William Mulligan and I examine the perceptions and behavior of the target, with an historical study of Russia in 1914 (2017). Eventually, I plan to integrate all of this work into a book-length treatment of preventive war.

Domestic Politics and War

My work on domestic politics and war began with a 1988 review essay, my studies of the diversionary theory of war (1989, 1992), and analyses of the domestic sources of alliances and alignments with Michael Barnett (1991, 1992). One neglected implication of diversionary theory is that political oppositions, anticipating that a successful war would benefit the party in power, might adopt the politically risky strategy of opposing war. William Mabe and I explored the motivations and constraints underlying the phenomenon of politically-motivated opposition to war (2004), which I developed into a formal model with Patrick Shea and Terrence Teo (2014). This pattern has important implications for signaling theories, suggesting that in the absence of additional information the domestic opposition's behavior does not necessarily send an unambiguous signal of the government's intentions.

An alternative domestic political theory of signaling emphasizes "audience costs," defined as the domestic costs a leader pays for making a foreign threat and then not following through. After my earlier conceptual contribution (2012), Michael McKoy, Paul Poast, Geoffrey Wallace, and I (2015) argued that if scholars are correct that audience costs are driven by public concerns about inconsistency between a leader's statements and actions, along with the reputational consequences of that inconsistency, then publics should also punish leaders for "backing in" to a conflict after first promising they would stay out. Our experimental study confirmed this hypothesis but demonstrated that punishment is higher for backing out than for backing into a conflict. More recently, Jayme Schlesinger and I, in an historical study of British behavior in the 1863-64 Schleswig-Holstein crisis (2021), demonstrate that the behavior of multiple internal audiences can send signals to foreign actors, confounding the effects of standard audience costs mechanisms. We argue that the assumptions underlying formal models and experimental scenarios of audience costs fail to adequately capture the complexity of the politics of signaling.

The Political Economy of War and Peace

My work on the political economy of war and peace includes studies of both the militarization of commercial rivalry and the relationship between economic interdependence and international conflict. The project on the militarization of commercial rivalries was motivated by the rivalry literature's neglect of both the commercial roots and domestic sources of many strategic rivalries. Focusing on the 17th century Anglo-Dutch rivalry (1998, 1999) and the 18th century Anglo-Spanish rivalry (2011), my coauthors and I demonstrate that standard interpretations of the wars associated with each as "pure trade wars" are misguided, and that in each case domestic politics played a critical role in the escalation of a commercial rivalry to war.

Whereas most studies of <u>economic interdependence</u>, war, and peace examine the impact of trade on conflict, Katherine Barbieri and I analyze the impact of war on trade. Contrary to the implications of standard liberal and realist theories that trade between wartime adversaries will stop or at least significantly decline with the outbreak of hostilities or before, our interrupted time series and historical case study analyses demonstrated that <u>trading with the enemy</u> often continues during wartime (1999, 2001, 2004). I have recently returned to the question of the impact of economic interdependence on conflict. In a study of the four decade period leading to the First World War, William Mulligan and I broaden the concept of interdependence to include social and cultural as well as economic dimensions. We demonstrate that historically unprecedented levels of interdependence helped shape power politics in both cooperative and conflictual directions (2019). In another paper Mulligan and I identify several system-level mechanisms leading from economic interdependence to war that have been neglected in the dyadic-focused literature, and apply our hypotheses to the First World War and other cases (2023).

The Psychology of Judgment and Decision-Making

My work on the psychology of judgment and decision-making in foreign policy includes studies of misperception (1983), learning (1994), prospect-theoretic concepts of loss aversion and risk propensity (1992, 1997, 2000, 2003), time horizons (2007), and threat perception and intelligence failure (2009 with Uri Bar-Joseph). On intelligence failure, I hope to return to a not-quite-finished paper with Norrin Ripsman that engages the question of why British officials underestimated the growing Nazi threat in the 1930s. I explore the nature of informational problems in the Russo-Japanese crisis leading to the war of 1904-05, and in the process suggest behavioral modifications to the influential bargaining model of war (2016). I have also written several broader review essays on the political psychology of foreign policy decision-making, for the first, second, and third editions of the *Oxford Handbook of Political Psychology* (2003, 2013, 2023). I served as co-editor of the second and third editions (the latter coming in at over 1,200 pages).

Qualitative Methodology

I have written some review essays on case study methodology (2002, 2007, 2008), the last of which is now my most widely cited publication. I have also written a couple of essays on the differences, similarities, and synergies of diplomatic history and international relations theory (1997, 2001). My collaboration Gary Goertz on a co-edited book on necessary condition counterfactuals (2008) got me thinking more about concepts of causation. I wrote one piece on "path to war," and hope to get back to the undertheorized concept of causal pathways before too long. I also wrote two papers on the role of counterfactual analysis in causal inference in case study research (2008, 2015). My fundamental question is whether and how what did not happen but which might have happened can help us understand what actually did happen. At some point I hope to write a book-length study of counterfactual analysis in historical research.

The First World War

In addition to using the First World War to illustrate a variety of theoretical models and mechanisms, I have undertaken some studies with the more idiographic aim of developing and testing new explanations of the war itself. I utilized a "soft" gametheoretic framework in my initial study of the First World War (1990-91, 1991). I identified four distinct outcomes of the July 1914 crisis: peaceful settlement, local war in the Balkans, continental war, and world war. I specified the leading actors' preferences over these outcomes, and used this framework to guide a detailed case study of the crisis. For the centenary of the First World War John Vasquez and I edited a volume on the outbreak of the war that included both political scientists and historians (2014). The volume included my own study of the role of preventive logic in German decision-making in 1914. In a formal correspondence with Jack Snyder (2015), I questioned his argument that most great powers perceived 1914 as the optimal time for war. William Mulligan and I addressed the puzzle of why Russia was so confrontational in 1914 when

its relative strength would have been much greater three years later (2017). More recently, Mulligan and I published a comparative study of the July 1914 crisis and the great power crises during the Balkan Wars. The study was motivated by the fact that many of the key structural conditions, cultural attitudes, and individual leaders commonly invoked to explain the outbreak of the First World War were present in the earlier crises. Our aim was to explain why the July Crisis, but not the earlier crises, escalated to a great power war.

I have several future projects in mind relating to the First World War: an extension of the above-mentioned comparative study to the great power crises of 1905, 1908-09, and 1911, a study of leaders' risky choices in 1914 through the analytic lens of prospect theory, and an application of my rules for counterfactual analysis to the First World War, probably focusing on the assassination of Austrian Archduke Franz Ferdinand.